2018 Sapiens-StoneRiver Summit Agenda

MONDAY, October 8, 2018

7:00:00 AM	**3:00:00 PM**	**E100 Golf** Pre-conference golf on the beautiful AT&T Canyons course. Continental breakfast and lunch are included.
3:00:00 PM	**5:00:00 PM**	**X100 Registration** Welcome to Summit! Registration opens in the Expo Hall and will remain open during the Welcome Reception and throughout the conference.
5:00:00 PM	**7:00:00 PM**	**E200 Welcome Reception** Join us in the Expo Hall for hors d'oeuvres, beverages and networking.

TUESDAY October 9, 2018

7:00:00 AM	**8:00:00 AM**	**M100 Breakfast** Breakfast is served on the event lawn.
8:00:00 AM	**10:00:00 AM**	**K110 Summit Opening & Keynote** Welcome to Summit 2018! Join Sapiens leadership team and very special keynote presenter Lior Manor to launch the this year's conference.
10:00:00 AM	**10:30:00 AM**	**B100 Networking break** Join us in the Expo Hall for refreshments and networking.
10:30:00 AM	**11:30:00 AM**	**D120 DECISION Opening** Welcome to Sapiens Decision at the Summit. Join us for an overview of Decision related sessions and activities during the Summit as well as hear an update on Sapiens Decision future including the business impact DECISION is having around the world.
10:30:00 AM	**11:30:00 AM**	**F120 Financial & Compliance Opening** Welcome to Summit 2018, F&C users! Join us for our opening session as we provide you with the information you need to get the most out of this year's conference. Learn what's new with Sapiens' F&C products since the last Summit conference, additions to our user community, and what we have planned for the year ahead.
10:30:00 AM	**11:30:00 AM**	**L120 Life, Health & Annuity Opening: Déjà vu all over again** Join us as we take this opportunity to welcome you to this year's Summit and bring you up to speed on what's new, interesting and exciting within the Sapiens/StoneRiver Life organization. We'll also review the Life Solutions Product Roadmap and how it integrates with and supports the total Sapiens Digital Platform.
10:30:00 AM	**11:30:00 AM**	**P120 Property & Casualty Opening** The Sapiens P&C leadership team welcomes users to Summit 2018! The P&C Opening will be packed full of valuable and exciting information as we offer a sneak peek at the Sapiens P&C Insurance Suite! Learn what we have been up to since our last Summit meeting, what we have planned, and how we are addressing issues important to P&C carriers today.
10:30:00 AM	**11:30:00 AM**	**R120 Reinsurance Opening** Join Sapiens and your fellow Reinsurance users as we kick off the conference with information about what is new with our reinsurance solutions, what to expect from the conference agenda, and what is planned for the future.
10:30:00 AM	**11:30:00 AM**	**W120 Workers' Compensation Opening** Join Sapiens and your fellow WC users as we kick off the conference with information about what is new with PowerSuite and CompSuite, what to expect from the conference agenda, and what is planned for the future.
11:30:00 AM	**12:45:00 PM**	**M200 Lunch** Lunch is served in the Cibolo Canyon Ballroom.
12:45:00 PM	**1:30:00 PM**	**D130 Sapiens DECISION Client Presentation** TBD
12:45:00 PM	**1:30:00 PM**	**F130 All Things Compliance Calendar**

		Basic level course to provide users with a greater knowledge of the Compliance Calendar tool and its capabilities. Learn about the recently expanded Compliance Calendar in eFreedom that is available to all clients. In this session we will highlight how to get the most out of this tool and how it is integrated with the State Compliance Module. Instructional Delivery Method: Group Live. Prerequisites: None. Advance Preparation: None. Field of Study: Specialized Knowledge. CPE Credit = 1*
12:45:00 PM	**1:35:00 PM**	**F131 PRO Financials: What's New** Basic level course to develop or enhance a working knowledge of new product functionality and understand how to incorporate functional enhancements into your daily use of the product. Take a tour through the latest enhancements to PRO Financial, including those requested by clients. During this session, you will learn about the new enhancements, watch demos of the new functionality, and learn how to use them to your advantage. Increase your productivity and efficiency using the new PRO Financial enhancements. Instructional Delivery Method: Group Live. Prerequisites: None. Advance Preparation: None. Field of Study: Specialized Knowledge. CPE Credit = 1*
12:45:00 PM	**1:30:00 PM**	**F132 PTE User Group** This session is for you! We're giving you a chance to share ideas and strategies with other users, as well as provide enhancement requests. Be ready to share your ideas with your peers and the PTE Financial product team.
12:45:00 PM	**1:30:00 PM**	**L130 ALIS V8 Demo** What's cooking: Sneak preview of ALIS version 8 highlights, presentation and demo.
12:45:00 PM	**1:30:00 PM**	**L131 LifePortraits/LifeAppyly Client Spotlight** Join us for the Life Portraits and Life Apply client showcase and future enhancements.
12:45:00 PM	**1:30:00 PM**	**L132 Connecting with LifeSuite Community** LifeSuite clients are invited to attend this first part of an annual meeting of knowledge sharing and networking. New and existing LifeSuite clients are welcome to share accomplishments from the past year.
12:45:00 PM	**1:30:00 PM**	**P130 Official Launch: The Sapiens P&C Insurance Suite** Don't miss this exciting look at the Sapiens P&C Insurance Suite offering. We will demonstrate the suite, discuss the value and benefits of the platform, and address your questions.
12:45:00 PM	**1:35:00 PM**	**R130 New Features in URS v8.0** This session will present the new features in URS v8.0, including online Schedule F management, reinsurer participation list controls, and the new batch cycle configuration features. This session will also preview upcoming Schedule F changes, as well as the new BI Reporting component using 4Sight.
12:45:00 PM	**1:35:00 PM**	**R131 FRS Troubleshooting** Basic level course to develop or enhance a working knowledge of ways to research and resolve recoverable and payable balances within the FRS application. Join us for a session dedicated to troubleshooting contract setup and cession calculation issues with FRS Reinsurance system. Learn how to set Claim Backfill based on how claims from your direct system claims are being passed to FRS. Also, discover how query tools can give you some customized reports. Learn about contract management and possible ways to track results via query tools. Upon completing this session, you will be able to list the mitigation strategies for challenges associated with contract aggregates, was well as common queries and diagnostic reports used to identify and resolve ceding issues. Instructional Delivery Method: Group Live. Prerequisites: None. Advance Preparation: None. Field of Study: Specialized Knowledge. CPE Credit = 1*
12:45:00 PM	**1:30:00 PM**	**R132 Sapiens RI Best Practices for Contract Renewals** Join us for an informative session about contract renewals where we will share best practices and tips & tricks for handling this annual process in the software.
12:45:00 PM	**1:30:00 PM**	**W130 PowerSuite User Group Intro and Client Updates** User Group kickoff. PowerSuite users are invited to attend this session where they will meet other system users and receive customer community updates and user group highlights.
12:45:00 PM	**1:30:00 PM**	**W131 CompSuite User Group Intro and Client Updates**

User Group kickoff. CompSuite users are invited to attend this session where they will meet other system users and receive customer community updates and user group highlights.

1:45:00 PM	**2:45:00 PM**	**G140 Decision Management** Decision Management is critical to the management and transformation of your enterprise by helping to identify and validate the knowledge from within the organization's multiple and disparate internal and external data sources. Using decision management, the enterprise can determine, validate and automate decisions to maximize value and consistency in customer interactions and ensure compliance with regulations. Sapiens DECISION Suite is a unique solution that offers a complete business decision management solution to effectively address the pain and complexity of determining and then translating business logic – data and business rules used to make business decisions – to operational code. Join this session to learn more about Sapiens DECISION.
1:45:00 PM	**2:45:00 PM**	**G141 Digital** Join Sapiens for this exciting session to hear about our digital and innovation offerings and initiatives.
1:45:00 PM	**2:45:00 PM**	**G142 Industry Trends: The Emergence of Cloud & Saas with Keith Raymond of Novarica** Novarica estimates that use of cloud computing has more than tripled in the last few years, with most insurers incorporating it into their technology architectures. Insurers are realizing significant benefits in speed, flexibility, and capacity compared to traditional infrastructures. Security—which was long seen as a disadvantage of cloud usage—is now understood to be an advantage, while cost benefits are more elusive than some anticipated. This presentation is based on data from a recent study of 89 insurer CIO members of the Novarica Insurance Technology Research Council.
2:45:00 PM	**3:15:00 PM**	**B200 Networking break** Join us in the Expo Hall for refreshments and networking.
3:15:00 PM	**4:00:00 PM**	**D150 Future of the DECISION Product Suite** Where is your DECISION journey taking you next? Come to the "Future of the DECISION Suite" session to learn about the upcoming product roadmap and planned innovations. Witness demonstrations of the next version of Sapiens DECISION NexGen, Minimized Input Optimization (MIO) API for automated decision question scripting and highly scalable cost-effective AWS Lambda server-less Decision execution.
3:15:00 PM	**4:05:00 PM**	**F150 Security and Audit History** Basic level course where users will learn the audit and security features in the eFreedom application. Lookout, auditors are coming! Do you know how to explain who did what and when? Better yet, why were they able to? This session will cover all things security and audit history related so that you can better secure your statement filing process. Learn the proper use of user groups, accessible identifiers and features, and history reports. Instructional Delivery Method: Group Live. Prerequisites: None. Advance Preparation: None. Field of Study: Specialized Knowledge. CPE Credit =1*
3:15:00 PM	**4:05:00 PM**	**F151 PRO Financials: Get in the Action!** Basic level course to develop or enhance a working knowledge of utilizing AP Action Codes in order to facilitate tracking unclaimed property, providing rationale for voided checks and invoices, and other ancillary uses of the feature. This session is dedicated to exploring the enhanced capabilities of the AP Action Code in PRO Financial solutions. Learn how to set up new action codes and how to apply them to payments and invoices. Also discover how action codes can be used in conjunction with data exports to better track where your data is going. Case studies will be presented to demonstrate the use of actions codes with categorizing voided payments and how action codes can help keep track of data that you have exported to your unclaimed property system. Reporting using action codes will also be explored. Instructional Delivery Method: Group Live. Prerequisites: None. Advance Preparation: None. Field of Study: Specialized Knowledge. CPE Credit = 1*
3:15:00 PM	**4:05:00 PM**	**F152 What's New with PTE?**

		Basic level course to familiarize users with the enhancements in the annual release and how to incorporate them into your organization. What HAVE we been up to? Come to this session to see the latest enhancements to PTE Financial, including those requested by clients. During this session, you will learn about the new enhancements, watch demos of the new functionality, and learn how to use them to your advantage. Instructional Delivery Method: Group Live. Prerequisites: None. Advance Preparation: None. Field of Study: Specialized Knowledge. CPE Credit = 1*
3:15:00 PM	**4:00:00 PM**	**L150 Life Portraits/LifeApply 4.0 and Beyond!** In this session we will provide a review and demonstration of LifePortraits and LifeApply's latest release enhancements.
3:15:00 PM	**4:00:00 PM**	**L151 ID3 Clients Connect in 2018** Connect with other ID3 Clients as we come together to vote on officers and share your 2018 accomplishments and goals to spur further conversations throughout the remaining Summit sessions and activities.
3:15:00 PM	**4:00:00 PM**	**L152 LifeSuite Version 10: Process Improvement – A collaborative effort.** We know anything with good content was planned meticulously and depends on collaborative effort. Join us for an interactive session to discuss and learn about LifeSuite Version 10.
3:15:00 PM	**4:00:00 PM**	**L153 ALIS 2019 Roadmap** Plan of intent: main suggested focus areas condensed from customer requests, market trends' analysis, regulatory changes and Sapiens' theme for 2019.
3:15:00 PM	**4:00:00 PM**	**P150 Claims Evolution & Roadmap** Our annual claims year in review and roadmap presentation. Attend this session for updates on initiatives in claims over the past year and what is currently planned for 2018/19.
3:15:00 PM	**4:00:00 PM**	**P151 Policy Evolution & Roadmap** Join us for a closer look at Sapiens' PAS offering for all P&C lines of business. In this session we will explore the policy solution's use of Product Designer to configure web page presentation, navigation, transaction processing and mapping to third-party tools and services.
3:15:00 PM	**4:00:00 PM**	**P152 Billing Evolution & Roadmap** Join us for a closer look at the flexibility, ease of deployment, and configurability of Sapiens' P&C enterprise billing platform.
3:15:00 PM	**4:00:00 PM**	**R150 Tips, Tricks and Lessons Learned from the URS v8.0 Upgrade** Join us as we discuss the tips, tricks, and lessons learned from the URS v8.0 upgrade. This session is geared towards both the users and the IT staff.
3:15:00 PM	**4:00:00 PM**	**R151 Handling Multiple Companies and Currencies in SRI** Most customers will need to administer reinsurance for multiple companies and multiple currencies. This session will present the features and capabilities in the software to meet this need. Even if you've been using the system for years, this session will introduce new features and capabilities that can benefit you!
3:15:00 PM	**4:00:00 PM**	**R152 FRS Primer on Cession Processing** This session will review cession processing in FRS, including how dates are used, reports that are produced, and diagnostic options for you to use when researching anomalies.
3:15:00 PM	**4:00:00 PM**	**W150 CompSuite Release Review and Product Updates** Join us for a review of the upcoming release schedule, application changes and compliance updates.
3:15:00 PM	**4:00:00 PM**	**W151 PowerSuite Processes & Usage Part I** PT I. Interactive discussion about how each client is using the system and suggestions for greater efficiencies and potential areas for business process reengineering. What changes were made to Version 8? How is the testing being done by the BAs going forward? What suggestions have been made for improvements? Clients are invited to provide additional discussion topics prior to the conference. See W161 for PT II.
4:15:00 PM	**5:00:00 PM**	**D160 Sapiens DECISION Client Presentation** TBD
4:15:00 PM	**5:05:00 PM**	**F160 What's New with eFreedom?**

		Basic level course to familiarize users with the enhancements in the annual release and how to incorporate them into your organization. What HAVE we been up to? Come to this session to see the latest enhancements to PTE Financial, including those requested by clients. During this session, you will learn about the new enhancements, watch demos of the new functionality, and learn how to use them to your advantage. Instructional Delivery Method: Group Live. Prerequisites: None. Advance Preparation: None. Field of Study: Specialized Knowledge. CPE Credit = 1*
4:15:00 PM	**5:00:00 PM**	**F161 PRO Financials: User Group** This time is set aside for PRO Financial client interaction, feedback on the new enhancements, and strategies to maximize the power of your PRO Financial product suite. Be ready to share your ideas with your peers and the PRO Financial product team.
4:15:00 PM	**5:00:00 PM**	**F162 1099 Reporting in PTE** Basic level course to provide users with a greater knowledge of the 1099 processing work flow in both the PTE's Accounts Payable and Federal Reporting modules. 1099 processing can seem like an overwhelming task. And when the IRS implements early deadlines, you're ready to pull your hair out. Come to this session to learn how you can start planning now so that by filing time, the process will be a less hectic and stressful. Instructional Delivery Method: Group Live. Prerequisites: None. Advance Preparation: None. Field of Study: Specialized Knowledge. CPE Credit = 1*
4:15:00 PM	**5:00:00 PM**	**L160 Sapiens Digital Experience** See the Sapiens Portal which was specifically designed to allow you to deploy a portal that will transform the way you do business. Enable customers to buy policies directly and view the status of their policies and accounts and conduct many transactions that save you time and reduce costs. Equip your agents with self-service tools to manage their pipeline, sell policies, and provide top-level customer service with a real time holistic view of their business performance and more.
4:15:00 PM	**5:00:00 PM**	**L162 SPEED UP: THE ROAD TO AGILE, DevOps AND AUTOMATION** Hear about our journey to Agile work mode and see a demo of the Sapiens internal migration framework for ALIS tests from QTP to Selenium. Learn how automation and DevOps are enablers for Agile.
4:15:00 PM	**5:00:00 PM**	**P160 Powerful Reporting: 4SightBI** Learn more about 4SightBI's browser-based reporting system that makes it easy to develop custom reports from all your insurance data points. Founded by P&C insurance professionals in 2003, 4Sight Business Intelligence for Property & Casualty (including Workers' Comp) is a complete, robust, scalable, and very affordable business intelligence solution that includes over 100 standard reports, 6 dashboards, and hundreds of P&C analytics out-of-the-box. "Drag and drop" reporting and Geo-mapping are also included. 4Sight BI is designed for carriers of all sizes and supports all platforms and databases.
4:15:00 PM	**5:00:00 PM**	**P161 Customer Experience** Join us for sharing customer experience in implementing our solutions and products and working with us as a vendor. Our customers will share why they selected our solution, how the solution helped them to achieve business results and benefits , and lessons learned.
4:15:00 PM	**5:00:00 PM**	**R160 URS Architecture Update** This session will preview planned architectural changes to URS. We invite client interaction as well to share their company's technical directions and concerns. We will also discuss support of DB2.
4:15:00 PM	**5:05:00 PM**	**R161 FRS Cash Management Workshop** Basic level course to develop or enhance a working knowledge of best practices for cash management. Join us for a session dedicated to claim recoverables and premium payables. Discover the tools available to you to research and resolve recoverable and payable balances within the FRS application. This will include review of improvements made to Tolerances and Over-applied cash. Upon completing this session, you will be able to define the components of cash management as well as receiving the tools needed for researching and resolving cash differences. Instructional Delivery Method: Group Live. Prerequisites: None. Advance Preparation: None. Field of Study: Specialized Knowledge. CPE Credit = 1*
4:15:00 PM	**5:00:00 PM**	**R162 What will IFRS17 mean for my company?**

		IFRS17, the International Financial Reporting Standard, requires compliance by January 1, 2021. Join us for this session to learn more about what this standard requires, as well as our planned changes to the software to keep you compliant.
4:15:00 PM	**5:00:00 PM**	**W160 Powerful Reporting: 4SightBI** All Learn more about 4SightBI's browser-based reporting system that makes it easy to develop custom reports from all your insurance data points. Founded by P&C insurance professionals in 2003, 4Sight Business Intelligence for Property & Casualty (including Workers' Comp) is a complete, robust, scalable, and very affordable business intelligence solution that includes over 100 standard reports, 6 dashboards, and hundreds of P&C analytics out-of-the-box. "Drag and drop" reporting and Geo-mapping are also included. 4Sight BI is designed for carriers of all sizes and supports all platforms and databases.
4:15:00 PM	**5:00:00 PM**	**W161 PowerSuite Processes & Usage Part II** PT II: Interactive discussion about how each client is using the system and suggestions for greater efficiencies and potential areas for business process reengineering. What changes were made to Version 8? How is the testing being done by the BAs going forward? What suggestions have been made for improvements? Clients are invited to provide additional discussion topics prior to the conference. See W151 for PT I.
6:30:00 PM	**9:30:00 PM**	**E300 Evening Event: Wild, Wild West** Enjoy dinner, dancing and more under the stars at a beautiful working ranch. Bring your cowboy boots and your appetite for an amazing evening in the wild, wild west.

WEDNESDAY, October 10, 2018

7:00:00 AM	**8:00:00 AM**	**M300 Breakfast** Breakfast is served on the event lawn.
8:00:00 AM	**8:45:00 AM**	**D210 Digital Transformation & DECISION** Sapiens Corporate CTO and Digital Division Manager presents Sapiens digital advancements and capabilities.
8:00:00 AM	**8:50:00 AM**	**F210 NAIC Focus** Basic level course that allows companies to recognize changes that will affect their regulatory processes now and in the future. Much activity occurring at the NAIC is beyond what the previous sessions have covered. This session will address several areas of activity that may affect your company now or in the future. Some of the topics covered will be the activity of the Valuation of Securities Task Force, the Reinsurance Task Force, the Group Solvency Working Group, the Group Capital Calculation Working Group, PBR implementation, and more. Instructional Delivery Method: Group Live. Prerequisites: None. Advance Preparation: None. Field of Study: Specialized Knowledge. CPE Credit = 1*
8:00:00 AM	**8:45:00 AM**	**L210 Sapiens INTELLIGENCE- Be Fast, Be Informed, Be Intelligent** See, hear and experience how Sapiens INTELLIGENCE helps you master your data and produce actionable insights by maximizing the value of you data, resulting in smarter decision-making. See the Sapiens INTELLIGENCE predefined reports and dashboards. Learn how the superb user experience gives you the power to customize presentations, and drill down into our product suite and across your enterprise.
8:00:00 AM	**8:45:00 AM**	**L211 ALIS BI** Demo highlighting the difference between PAS and reports that are typically consumed in BI. What has been developed so far + demo and highlights of road map for 2019.
8:00:00 AM	**8:45:00 AM**	**P210 7 Deadly Sins of Policy Admin** In this session we will take a look at what not to do in policy processing and how our policy solution helps you avoid common mistakes that can be disruptive to your operations.
8:00:00 AM	**8:45:00 AM**	**R210 FRS Q&A PT I** PT I. This session will address client questions and is geared towards open discussion related to FRS. Topics from last year included: cash management, review of how clients' upgrades went, and much more. The Q&A sessions give you direct access to FRS experts as well as clients who share their experiences with the group. See P230 for PT II.
8:00:00 AM	**8:45:00 AM**	**R211 Managing Reinsurer Shares and Changes in URS v8.0** URS v8.0 provides more control and process around managing reinsurer shares, including changes that occur over time. This session will present the new controls, including showing sample results of changes processed by URS.

8:00:00 AM	**8:45:00 AM**	**R212 Sapiens RI Architectural Update** This session will review the architectural updates made to the software in the last release, as well as plans for upcoming updates.
8:00:00 AM	**8:45:00 AM**	**R212 Sapiens RI Q&A** This session will address client questions and is geared towards open discussion related to Sapiens RI. The Q&A sessions give you direct access to Sapiens RI experts as well as clients who share their experiences with the group.
8:00:00 AM	**8:45:00 AM**	**W210 Workers' Compensation Panel Discussion** Join us for an open panel discussion lead by Sapiens' representatives and a WC client, which will address issues important in WC today. Topics may include such issues as return-to-work programs, market trends, cyber security, big data, fraud and legalization of marijuana.
9:00:00 AM	**9:45:00 AM**	**S220 Separating from the Competition: StoneRiver and Cincom Partner to Improve Customer Communicati** As customer expectations and emerging technologies continue to disrupt the insurance landscape at every turn, insurers are transforming their traditional business processes. Protected for decades, insurers are waking up to the reality that customer expectations are being shaped by industries outside of insurance. With studies indicating that it is 6-7 times more expensive to sell a new customer than to retain one, the stakes are huge. Discover how Cincom can enhance your legacy systems to deliver a comprehensive solution that simplifies the development, production and delivery of customer communications helping you deliver a better customer experience and separating your business from the competition.
9:00:00 AM	**9:45:00 AM**	**S221 Data Management from 20,000 Feet: Taking Control of Your Investment Data with Cloud Computing** What does it mean to have control of your investment data? Does your team have to manually aggregate custody and trading data, and then reconcile it? Do you create reports, transfer data between software, or rely on in-house systems to accommodate for gaps in your infrastructure? Do these processes give your team a sense of confidence over the accuracy of your data, or are you consistently questioning whether your numbers are correct? Most importantly, do you have the resources to do in-depth data analysis or the time to think about long-term strategies? During this session, we will discuss what it means to have control of your data. Leading investment experts will explore the evolution of technology in the insurance space and the advantages of using web-based tools for data automation. You'll learn best practices in data management and how to optimize control through data accuracy, integration of systems, servicing, scalability, and more.
9:00:00 AM	**9:45:00 AM**	**S222 Milliman IntelliScript** Learn how companies are combining the efficiency of electronic data with powerful analytics to improve their new business process. We will discuss the various integration options of using Milliman IntelliScript within LifeSuite. This will be a great opportunity to learn about the current and future utilizations of Milliman solutions for life insurance.
9:00:00 AM	**9:45:00 AM**	**S223 GhostDraft Session** Digital transformation and a renewed focus on customer experience are key initiatives underway at many carriers. Both of these enterprise-wide initiatives have key underpinnings from customer communications management technology. All business functions within a carrier have a need to communicate with their insureds in multiple ways, through a number of different channels: paper, email, SMS, chatbot, social media etc. Without a modern, digitally native and innovative customer communications management platform that is easy to implement and maintain, these initiatives won't succeed. Through the experiences of actual GhostDraft customers, come discover how the Sapiens solutions are partnering with us to deliver a comprehensive, scalable, cloud-based SaaS solution that supports omni-channel delivery across the enterprise; promotes self-sufficiency by empowering business users; reduces implementation risks, timescales and costs through integration; enables faster time-to-market with prebuilt ISO content; and future-proofs our customers' technology investment.
9:00:00 AM	**9:45:00 AM**	**S224 Velogica - SCOR's Automated Underwriting and Mortality Risk Assessment Engine** Join us for an overview, demonstration, and close look at the capabilities of the Velogica Engine.

9:00:00 AM	9:45:00 AM	**S225 INCREASE CUSTOMER RETENTION AND DECREASE COSTS WITH INVOICE CLOUD'S INTEGRATED EBPP PLATFORM** Billing and Collections – pretty boring, right? Not when leveraged as a powerful tool to increase customer satisfaction, retention and policy renewals! The payment process is one of the few consistent times when you have the customer's attention, and this moment needs to be taken advantage of. Invoice Cloud's SaaS payment platform provides a multitude of modern, self-service payment channels—all designed from day 1 to drive up auto-renewals, e-payments, and 'paperless' enrollment. Join us to find out how Invoice Cloud's track record of success in these areas will help you decrease customer churn and increase revenue.
9:45:00 AM	10:15:00 AM	**B300 Networking break** Join us in the Expo Hall for refreshments and networking.
10:15:00 AM	11:00:00 AM	**D230 Sapiens DECISION Client Presentation** TBD
10:15:00 AM	11:05:00 AM	**F230 Statutory Reporting and Accounting Changes – Part 1** Basic level course to identify and prepare for 2018 year-end reporting. It's time to start thinking about year-end! We have the scoop on what the various statements will look like and the new information you will need to provide for statement completion. We will take a deep dive into risk-based capital (RBC) as well. Instructional Delivery Method: Group Live. Prerequisites: None. Advance Preparation: None. Field of Study: Specialized Knowledge. CPE Credit = 1*
10:15:00 AM	11:00:00 AM	**L230 LifePortraits/LifeApply User Group - Focusing on the Future Together!** LifePortraits/LifeApply User Group Session: Working together to create a strong client community which will focus on enhancing the User Group experience, building relationships and community needs.
10:15:00 AM	11:00:00 AM	**L231 The ID3 and Web UI Release Update** ID3 Release 20 and Web UI enhancements will be featured together along with a discussion on the hot topic of PII data protection software and the latest version of IssueTrak.
10:15:00 AM	11:00:00 AM	**L233 ALIS Implementation Case Study** Join us for an overview of an ALIS implementation.
10:15:00 AM	11:00:00 AM	**P230 The Path to Success** We will outline our strategy and approach to define a transformation journey with you from your existing different products to our new consolidated platform. We invite attendees to share their experience with transformations within their own organizations and encourage open discussion about how our experiences can be valuable to our solution advancement strategy.
10:15:00 AM	11:00:00 AM	**R230 FRS Q&A PT II** PT II. This session will address client questions and is geared towards open discussion related to FRS. Topics from last year included: cash management, review of how clients' upgrades went, and much more. The Q&A sessions give you direct access to FRS experts as well as clients who share their experiences with the group. See P210 for PT I.
10:15:00 AM	11:00:00 AM	**R231 URS Q&A PT I** PT I. This session will address client questions and is geared towards open discussion related to URS. The Q&A sessions give you direct access to URS experts as well as clients who share their experiences with the group. See P231 for PT II.
10:15:00 AM	11:00:00 AM	**R232 Workflow Means Compliance** The automated Workflow features in the software can make your company more efficient with your reinsurance administration. Workflow can also ensure you have documented and enforced procedures, approvals, and sign-offs on your critical reinsurance functions. Attend this session to learn how your company can benefit from Workflow.
10:15:00 AM	11:00:00 AM	**W230 Workers' Compensation Partnerships** Come learn about Sapiens' partnerships and preferred products and vendors for value added tools and services for PowerSuite and CompSuite.
11:15:00 AM	12:00:00 PM	**D240 Artificial Intelligence and Machine Learning Combined with Decision Management**

Artificial Intelligence, Machine Learning and Deep Learning are buzzwords that are getting a lot of attention right now, and for very good reasons: they are changing the way we think about and implement automation. In this session we will explain our vision for the integration of Sapiens DECISION and these technologies, and the opportunities that this will create for our client

11:15:00 AM 12:05:00 PM **F240 Statutory Reporting and Accounting Changes – Part 2**
Basic level course to identify and prepare for 2018 year-end reporting. It's time to start thinking about year-end! We have the scoop on what the various statements will look like and the new information you will need to provide for statement completion. We will take a deep dive into risk-based capital (RBC) as well. Instructional Delivery Method: Group Live. Prerequisites: None. Advance Preparation: None. Field of Study: Specialized Knowledge. CPE Credit = 1*

11:15:00 AM 12:05:00 PM **F241 PRO/PTE Reporting with 4SightBI**
Basic level course to provide a better understanding of the 4SightBI reporting tools and how they may benefit your organization. Learn about 4Sight BI, the new, powerful reporting tool for PRO and PTE. Added to the financial tools lineup to replace the old Report View software, 4Sight BI is a web-based reporting system that makes it easy to design custom reports from all of your financial program modules. From vendor reports to auditing history, this intuitive software will help you generate needed reports quickly and accurately. Reports can be saved in a variety of formats, including Microsoft Excel. You don't want to miss this overview of our newest financial reporting tool! Instructional Delivery Method: Group Live. Prerequisites: None. Advance Preparation: None. Field of Study: Specialized Knowledge. CPE Credit = 1*

11:15:00 AM 12:00:00 PM **L240 LifeSuite Inspired**
The best information sometimes comes from other users themselves. Join this client lead session.

11:15:00 AM 12:00:00 PM **L241 STRONGER TOGETHER: BOOSTING INTEGRATION**
See the latest integration features between LifeApply and ID3 using ACORD Transaction Server and New Business Interface as well as integration between LifeApply and ALIS

11:15:00 AM 12:00:00 PM **L241 StoneRiver Integration with ALIS**
How is the Stone River offering complimentary to ALIS: the journey from integration via web services to joint configuration management for the different modules?

11:15:00 AM 12:00:00 PM **P240 The Arrival of Automated Accident Reporting and Instant Notice of Loss**
The connected car is bringing more than telematics and autonomous driving. It is also fulfilling a long-held dream of automated accident reporting. Join Sandra Maples, Director of IoT Product Management at Verisk Insurance Solution for an enlightening review of how real-time data exchange will facilitate information gathering and exchange, benefitting the insurance industry and Sapiens' clients and partners.

11:15:00 AM 12:00:00 PM **P241 PAS Customer Experience**
Sapiens' clients lead an interactive discussion on why they selected our policy solution, how the solution has transformed their business, what benefits it has helped them achieve, and lessons learned.

11:15:00 AM 12:00:00 PM **R240 URS Q&A PT II**
PT II. This session will address client questions and is geared towards open discussion related to URS. The Q&A sessions give you direct access to URS experts as well as clients who share their experiences with the group. See P211 for PT I.

11:15:00 AM 12:00:00 PM **W240 PowerSuite Context Specific Discussions**
Users will split into groups and within each session review potential partners-in-development initiatives:1. Claims – Indemnity and claims wages flow updates and interactive discussion.2. Technical – Chalk Talk with Bart Mertens. Technical breakout sessions to talk about the architecture, some of the underpinnings and interactive technical discussion.3. Policy – Interactive discussion4. Common – Interactive discussionUsers are invited to submit additional topics for discussion prior to the conference.

11:15:00 AM 12:00:00 PM **W241 CompSuite Processes and Usage**
Join us for an interactive discussion about how each client is using the system and suggestions for greater efficiencies and potential areas for business process reengineering. Topics include Visit Tracking, External iDarts, and Scriptura Engage.

12:00:00 PM	**1:15:00 PM**	**M400 Lunch** Lunch is served in the Cibolo Canyon Ballroom.
1:15:00 PM	**2:15:00 PM**	**G250 AI - Using Ground Truth to Transform Auto Claims Leveraging Video and AI** Join Marc Gaffa, CBO of Nexar to learn about: - How mobile phones and dash-cams are used to capture the ground truth of auto claims - Taking new technology and turning it into a competitive product advantage - Introducing new operational efficiency and loss reduction measures into the claims process
1:15:00 PM	**2:15:00 PM**	**G251 The Emerging Technologies Explosion with Karen Furtado, SMA** Emerging technologies are advancing precipitously, but not every technology holds the same promise for insurers. Learn about thirteen different emerging technologies and which are Power Players, Fast Movers, and Sleeping Giants. Karen Furtado will share new research on emerging technologies and use cases across the value chain for the hottest new technologies.
2:30:00 PM	**3:15:00 PM**	**D260 Sapiens DECISION Client Presentation** TBD
2:30:00 PM	**3:15:00 PM**	**F260 eFreedom User Group** This session is all about you! This is a great chance to share your ideas with your peers and hear how others work through various tasks in the annual statement processes. We'll brainstorm and record possible future enhancements and discuss previous proposals to verify their validity. Remember: eFreedom's enhancements are largely decided by our awesome user community!
2:30:00 PM	**3:15:00 PM**	**F261 PRO Financials: The Ins and Outs** Basic level course to develop or enhance a working knowledge of ways of importing data into PRO from other systems and exporting data from PRO to be used in third-party databases and applications. Join us for a session dedicated to importing and exporting data with PRO Financial solutions. Learn how to bring data in from your claims, policy, or ancillary systems. Also discover how to extract data from PRO to send to other systems for consolidation or data warehousing. Learn about other time-saving imports like bank file imports and the GL import options. Upon completing this session, you will be able to streamline your workflow through automation and understand how PRO fits into the data flow with your other financial systems. Instructional Delivery Method: Group Live. Prerequisites: None. Advance Preparation: None. Field of Study: Specialized Knowledge. CPE Credit = 1*
2:30:00 PM	**3:15:00 PM**	**F262 PTE Enhancements in Review** Basic level course to reacquaint users with PTE enhancements and gain ideas on how to implement them in your company. Each PTE release is rich with new enhancements. You remember hearing about the new enhancements when they first came out, but have not had a chance to implement them yet. In this session, we'll review some of those enhancements. Instructional Delivery Method: Group Live. Prerequisites: None. Advance Preparation: None. Field of Study: Specialized Knowledge. CPE Credit = 1*
2:30:00 PM	**3:15:00 PM**	**L260 LifeSuite: That's a Wrap!** LifeSuite clients are invited to attend this session for more knowledge sharing and networking. Clients have the opportunity to participate in enhancement planning for our v 11.0 base edition.
2:30:00 PM	**3:15:00 PM**	**L261 Maximizing Your Life Portraits/LifeApply Experience** This session will walk through the updates to the Home Office Maintenance utility for Life Portraits/LifeApply and insights into managing your system.
2:30:00 PM	**3:15:00 PM**	**L262 There's a new document in town: ID3 integration with CIS/Eloquence** Come see how you can replace your old ADA/IStream document generation with CIS/Eloquence.
2:30:00 PM	**3:15:00 PM**	**L263 ALIS User Group Vote on Road Map and Wrap Up** ALIS User group participants will be given the opportunity to rank the 2019 road map items according to their priorities.
2:30:00 PM	**3:15:00 PM**	**P260 Claims User Group** Users of the Sapiens P&C claims solution are invited to gather for networking and solution discussions.
2:30:00 PM	**3:15:00 PM**	**P261 Policy User Group**

		Users of the Sapiens P&C policy solution are invited to gather for networking and solution discussions.
2:30:00 PM	**3:15:00 PM**	**P262 Billing User Group** Users of the Sapiens P&C billing solution are invited to gather for networking and solution discussions.
2:30:00 PM	**3:15:00 PM**	**R260 Sapiens RI Technical Review** This session will review the architecture of Sapiens RI.
2:30:00 PM	**3:20:00 PM**	**R261 NAIC Reinsurance Update** Basic level course to allow companies to plan for the completion of their 2018 regulatory filings. Still confused over the changes made to Schedule F in 2016? Do you understand what is happening with reinsurance receivables in the Property Risk-Based Capital? Have you seen the new listing of financial institutions that can underwrite letters of credit? Did you hear about the new Schedule F coming in 2018? Attend this session and get the answers your company needs. Bring your reporting questions and we'll try to answer those as well. Instructional Delivery Method: Group Live. Prerequisites: None. Advance Preparation: None. Field of Study: Specialized Knowledge. CPE Credit = 1*
2:30:00 PM	**3:15:00 PM**	**R262 Sapiens RI Reporting & Workflow** This session will review the reporting features within Sapiens RI, including the Reinsurance Analytics module. The session will also present the workflow capabilities and features.
2:30:00 PM	**3:15:00 PM**	**W260 PowerSuite User Group Wrap-up** Joint wrap-up session for the PowerSuite user group and StoneRiver team. We will utilize this session to recap the conference and review any to-do items that came out of the sessions over the past two days.
2:30:00 PM	**3:15:00 PM**	**W261 CompSuite User Group Wrap-up** Joint wrap-up session for the CompSuite user group and StoneRiver team. We will utilize this session to recap the conference and review any to-do items that came out of the sessions over the past two days.
3:15:00 PM	**3:45:00 PM**	**B400 Networking break** Join us in the Expo Hall for refreshments and networking.
3:45:00 PM	**4:30:00 PM**	**K270 Summit Closing Session** Join us for the 2018 Summit wrap-up.
5:30:00 PM	**6:30:00 PM**	**C400 Executive Council Reception** Join us as we welcome you to the Executive Council
6:30:00 PM	**9:30:00 PM**	**E400 Evening Event: 80s Night!** Join us at the Riverbend Pavilion for a bad-to-the-bone 80s experience. Dinner, dancing and a totally killer good time, for real! Hair crimpers and mullets not provided but we invite you to bring your own.